## PERIODIC DISCLOSURES

FORM L-22 Analytical Ratios\*

Insurer: SHRIRAM LIFE INSURANCE COMPANY LIMITED Period: 2006-2007

| SI.No. | Particular  | Current Year   | Previous Year   |
|--------|---|--|---|
| 1      | New business premium income growth rate - segment wise      |  |   |
|        | Life - Individual Business                                  |  | NA  |
|        | -Participating Life   | 346.36%  | NA  |
|        | - Linked Life   |  | NA  |
|        | Life - Group Business                                       |  | NA  |
|        | Pension   |  | NA  |
|        | Annuities   |  | NA  |
| 2      | Net Retention Ratio   | 99.92%   | 99.87%  |
| 3      | Expense of Management to Gross Direct Premium Ratio         | 33.41%   | 98.47%  |
| 4      | Commission Ratio (Gross commission paid to Gross Premium)   | 19.57%   | 34.69%  |
| 5      | Ratio of policy holder's liabilities to shareholder's funds | 8.53%  | 0.21%   |
| 6      | Growth rate of shareholders' fund                           | 7.78%  | NA  |
| 7      | Ratio of surplus to policyholders' liability                | -3.18%   | -44.36%   |
| 8      | Change in net worth (Rs. '000)                              | 98882  | NA  |
| 9      | Profit after tax/Total Income                               | 85.07%   | 59.92%  |
| 10     | (Total real estate + loans)/(Cash & invested assets)        | 0.00%  | 0.00%   |
| 11     | Total investments/(Capital + Surplus)                       | 92.42%   | 98.27%  |
| 12     | Total affiliated investments/(Capital+ Surplus)             | The company does not have any affiliated investments and therefore this ratio cannot be calculated | The company does not have any affiliated investments and therefor this ratio cannot be calculated |
| 13     | Investment Yield (Gross and Net)                            |  |   |
|        | Without Realized Gains                                      |  |   |
|        | Policy holders Funds - PAR                                  | 0.0591   | NA  |
|        | Shareholders Funds  | 0.0793   | NA  |
|        | With Realized Gains   |  |   |
|        | Policy holders Funds - PAR                                  | 0.0591   | NA  |
|        | Shareholders Funds  | 0.0793   | NA  |

L-22 (06-07) IRDA Periodic Disclosures

## PERIODIC DISCLOSURES

## FORM L-22 Analytical Ratios\*

| 14                 | Conservation Ratio  | 99.57%       | 100.00%      |
|--------------------|---|--------------|--------------|
| 15                 | Persistency Ratio   |              |              |
|                    | For 13th month  | 34.34%       | NA           |
|                    | For 25th month  | NA           | NA           |
|                    | For 37th month  | NA           | NA           |
|                    | For 49th Month  | NA           | NA           |
|                    | for 61st month  | NA           | NA           |
| 16                 | NPA Ratio   |              |              |
|                    | Gross NPA Ratio   | NA           | NA           |
|                    | Net NPA Ratio   | NA           | NA           |
| <b>Equity Hold</b> | ing Pattern for Life Insurers (Rs in Lakhs)   |              |              |
| 1                  | (a) No. of shares   | 12,50,00,000 | 12,50,00,000 |
| 2                  | (b) Percentage of shareholding (Indian / Foreign)   | 74/26        | 74/26        |
| 3                  | ( c) %of Government holding (in case of public sector insurance companies)                                      | NA           | NA           |
| 4                  | (a) Basic and diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized) | 0.76         | 0.17         |
| 5                  | (b) Basic and diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized)  | 0.76         | 0.17         |
| 6                  | (iv) Book value per share (Rs)  | 10.98        | 10.17        |